

Write your answers to each of the following:



- 20. How will the business operate when you are gone or otherwise unable to manage it?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 21. What do you need to get your business going?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 22. In general what business expenses will you have?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 23. Who will purchase your products and/or services and how do you know this?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 24. What do you own now that you will contribute to your business (such as tools, equipment, inventory, etc.)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 25. What are you expecting from Nebraska VR?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 26. Will someone own your business with you? If so, who?  
\_\_\_\_\_  
\_\_\_\_\_
- 27. Overall, why do you feel you can be successful in this business?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- 28. Who is your Nebraska VR Specialist?  
\_\_\_\_\_

Return the completed questionnaire to your VR Specialist.

Name: \_\_\_\_\_

## SHOULD YOU PURSUE OWNING A BUSINESS?

# Self Employment Discussion Questionnaire

## Is Owning a Business for You?

1. Are you a self starter?
2. How well do you get along with different personalities?
3. How good are you at making decisions?
4. Do you have the physical and emotional stamina to run a business?
5. How well do you plan and organize?
6. Is your drive strong enough?
7. How will the business affect your family?
8. Are you willing to take risks?

Write your answers to each of the following:



1. Describe your medical condition.  
\_\_\_\_\_  
\_\_\_\_\_
2. How do you think your medical condition might affect doing this business and how will you compensate for that?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
3. What will you do for health care coverage?  
\_\_\_\_\_  
\_\_\_\_\_
4. If you take medication, does it create any side effects and how would that affect operating a business?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
5. Explain any bankruptcy you have declared.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
6. If you have been convicted of a felony, explain.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
7. Describe any previous experience you have had operating a small business.  
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\_\_\_\_\_  
\_\_\_\_\_
8. Describe your experience hiring or managing people.  
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\_\_\_\_\_  
\_\_\_\_\_
9. Describe any sales, marketing or retail experience.  
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\_\_\_\_\_  
\_\_\_\_\_

10. Describe any bookkeeping experience you have.  
\_\_\_\_\_  
\_\_\_\_\_
11. Explain your business idea.  
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\_\_\_\_\_  
\_\_\_\_\_
12. How did you come up with your business idea?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
13. What experience do you have that relates to this business?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
14. Who is your competition?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
15. How will you support yourself & your family while starting your business?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
16. Describe how your spouse or other family members would be involved in the business.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
17. Where do you anticipate getting the necessary funding to start the business? (Include the amount of cash you have on hand.)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
18. How many hours a week do you plan to devote to your business?  
\_\_\_\_\_  
\_\_\_\_\_
19. How much money do you think you can earn in your first year?  
\_\_\_\_\_  
\_\_\_\_\_



Continued on the next page.